

MINOVA DEMO - Feature #4031

Enhancement & Data Review for Sales Dashboard (Revenue, Conversion, AI Insight)

11/27/2025 12:06 PM - Mr Dhafin

Status:	Assigned	Start date:	11/27/2025
Priority:	Normal	Due date:	12/02/2025
Assignee:	mahlil ..	% Done:	0%
Category:		Estimated time:	0.00 hour
Target version:		Spent time:	0.00 hour
Description Dear Tim Developer, Mohon bantuannya untuk implementasi dashboard Sales Dashboard menampilkan beberapa komponen analitik terkait performa penjualan, termasuk: 1. KPI Cards o Total Sales oTotal Revenue o Total Products o Total Customers 2. Charts & Insights o Revenue Performance & Growth Trends o Top Performance Insights o Lead-to-Order Conversion Rate o Average Deal Value o Revenue by Outlet (Pie Chart) o Top 5 Sales Performers (Table) o AI Insight otomatis Current Issues / Review Findings 1. Revenue tampak bertumbuh, tetapi AI Insight menyebutkan masih di bawah target. 2. Conversion Rate naik, tetapi tidak sinkron dengan stagnant revenue (perlu pengecekan korelasi). 3. Average Deal Value stabil, namun AI Insight menandakan tidak optimal. 4. Top Performance Insights perlu validasi formula (sum revenue per product / per project). 5. Pie chart Outlet perlu verifikasi persentase (Jakarta 30%, Bandung 25%, Surabaya 20%, Medan 25%). 6. Tabel Top 5 Sales Performers — nilai achievement perlu dicek per definisi target. Acceptance Criteria • Semua KPI telah tervalidasi dan sesuai dengan definisi bisnis. • Grafik menunjukkan trend akurat tanpa mismatch data. • Pie chart persentase outlet sesuai perhitungan database. • AI Insight menghasilkan minimal 4 insight dengan rekomendasi actionable. • Semua komponen mengikuti format angka & styling perusahaan. Untuk MenuID SALESASHAI ya mas, terimakasih. Port: https://demo.minovais.com/ DB: MinovaES_Demo (di 89)			

History

#1 - 11/27/2025 12:06 PM - Mr Dhafin

- Status changed from New to Assigned

Files

Desktop - 70 (3).png	270 KB	11/27/2025	Mr Dhafin
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